



Creating a Single Version
of the Truth



About SME

Headquartered in Tampa, FL.

SME Solutions Group is a consulting firm that creates a single version of the truth for our clients. We automate your data to save you time and money. SME help companies consolidate and visualize for better decision making.

Premier Services:

- Business Intelligence Integration
- Data Analytics
- Process Improvement
- Project Management

2015 North American Partner Cultural Award recipient from Qlik

Qlik Partner :

Elite Solution Provider with 7+ years of experience in Total Lifecycle Implementations

- Reseller, App Development, Business Integration
- Data Governance, Training
- Qlik Certified Employees



SME's primary interest is reaching your objective.



SME's Network

Sports & Entertainment



Energy & Utility



Financial Services



Retail & Services



Healthcare & Life Sciences



Agribusiness

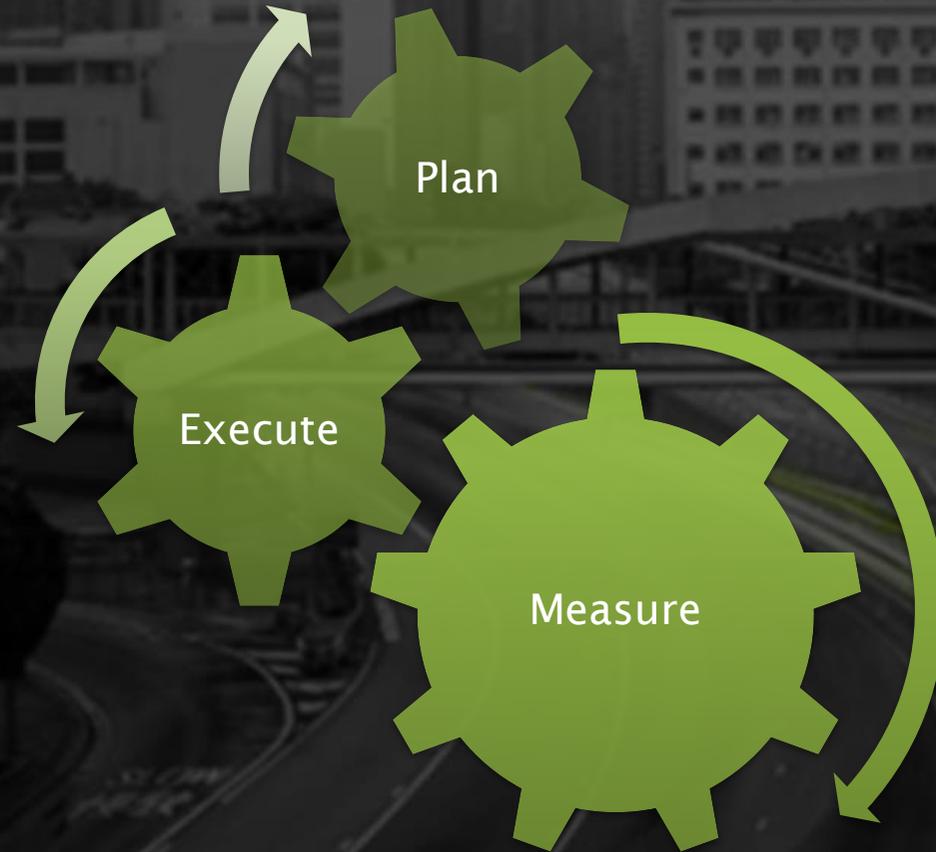


Public Sector & Education





Agenda





3 Key Focus Points



Leverage and connect your existing systems



Use the data to drive business decisions and plans



Measure the success of the business



Rapidly Make Data Accessible and Actionable

Easy to use **integrated** tools for data integration and visual analysis

Incorporate multiple disparate data Sources to reach a **No Coincidence Zone**

Native **connectors** requiring no additional investment

Combined in-memory and in-database with **Direct Discovery**

Supports a wide range of connections, including **Big Data** sources

Access on any device, anytime, anywhere with a **Responsive Design.**



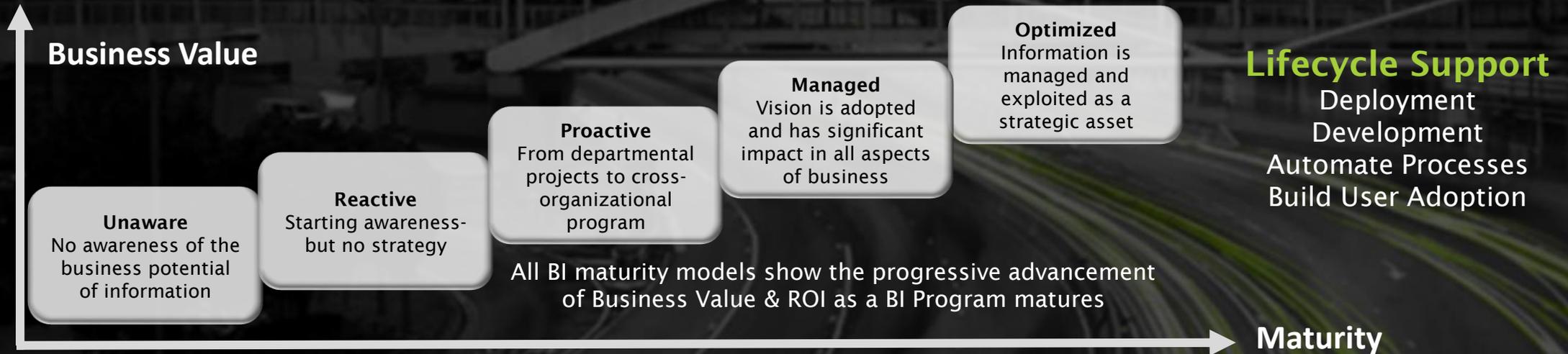


Planning and How to Achieve ROI

- ✓ Routes/Jobs/Dispatch
- ✓ Maintenance
- ✓ Safety/Compliance

More than a Software Provider

Business Intelligence
Data Analytics
Project Management
Process Improvement



SME accelerates delivery of ROI.



Executing and Measuring

- ✓ **Did We Follow the Routes/Jobs/Dispatch Plan?**
 - Sequence, Roads, Etc.
- ✓ **Did We Follow the Maintenance Schedule?**
 - Oil, Filters, Etc.
- ✓ **Were We Safe and in Compliance?**



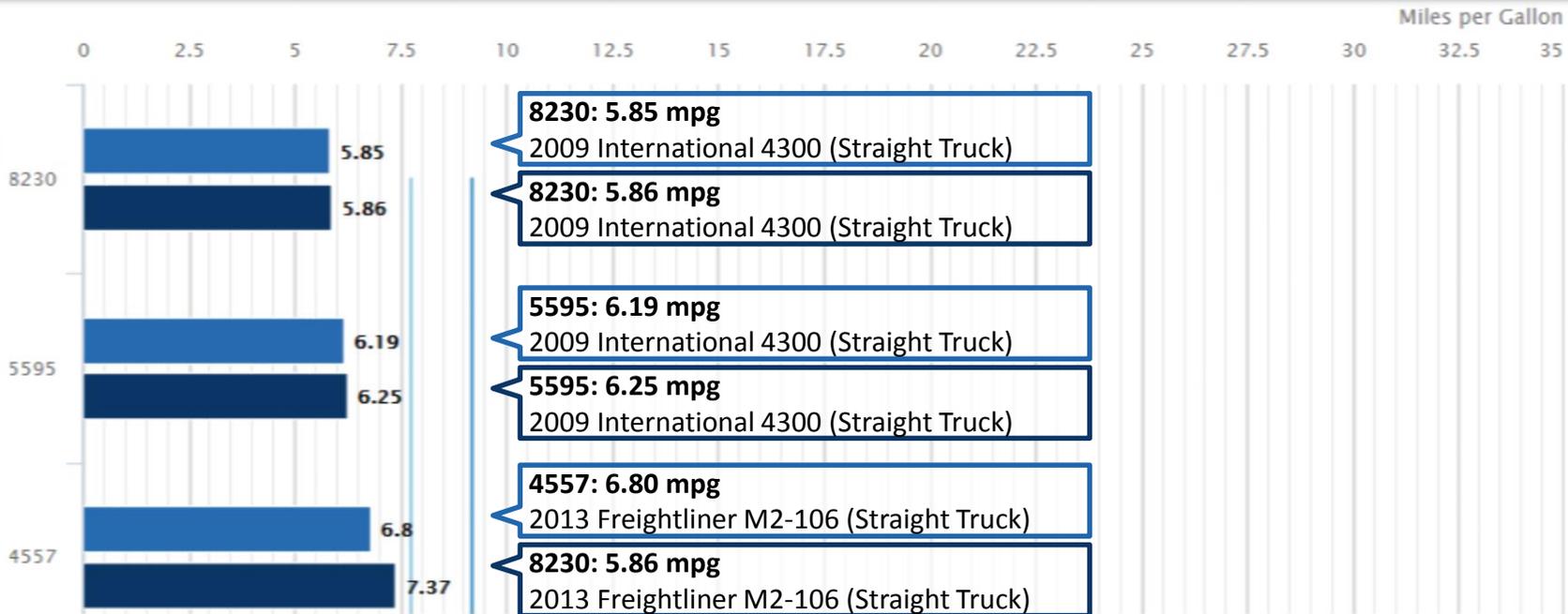
How Did We **Measure** Our Success?



MPG By Vehicle Type

Fuel Mileage (MPG) grouped by Unit

8/23/2015 - 11/20/2015 compared to 5/25/2015 - 8/20/2015



Data

Same Truck
Same Year

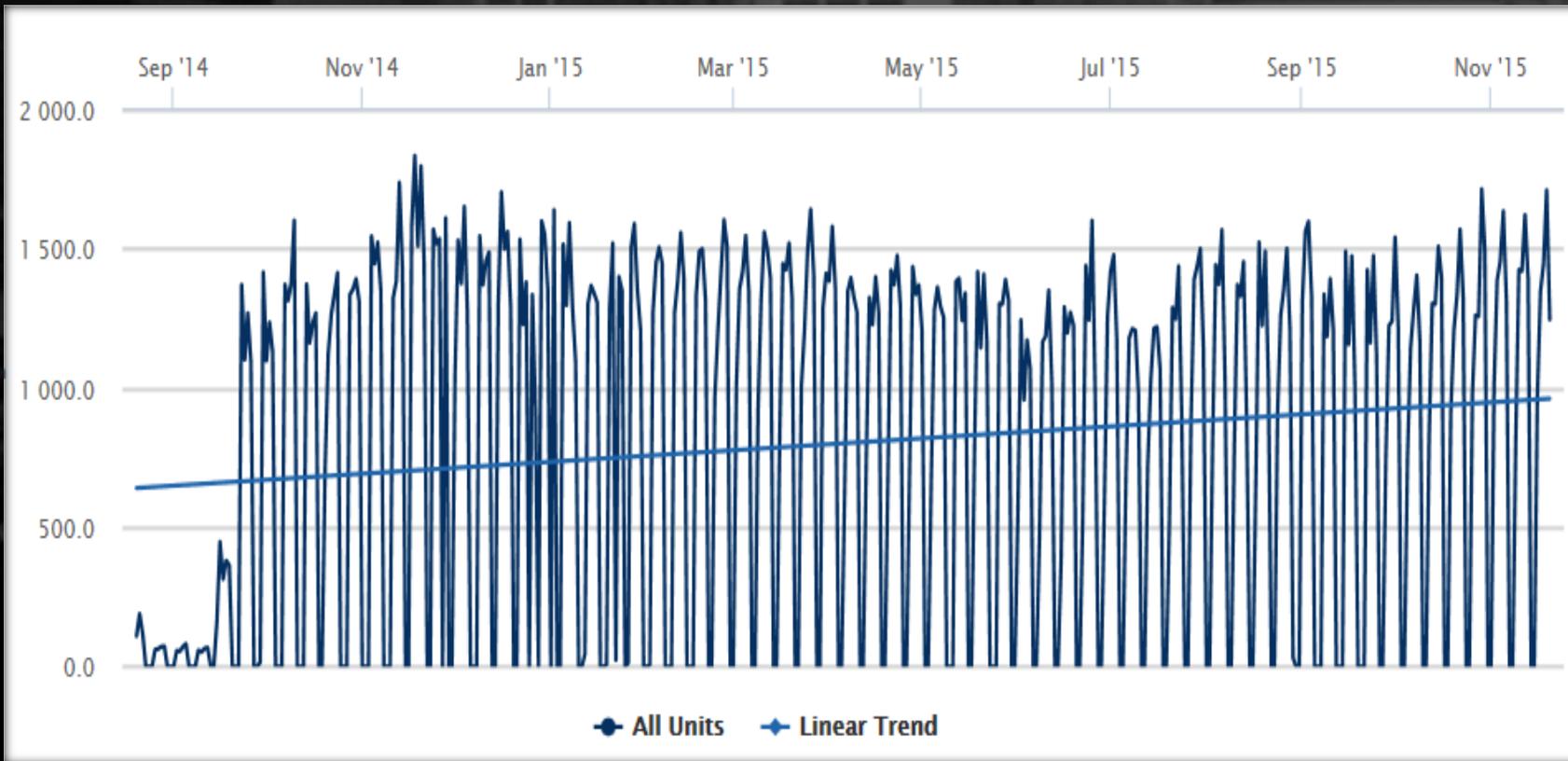
7% Fuel Efficiency Difference

Why the Difference

Driver Compliance
Maintenance Schedule
Execution of the Plan



Clean Air Trend By Vehicle Type



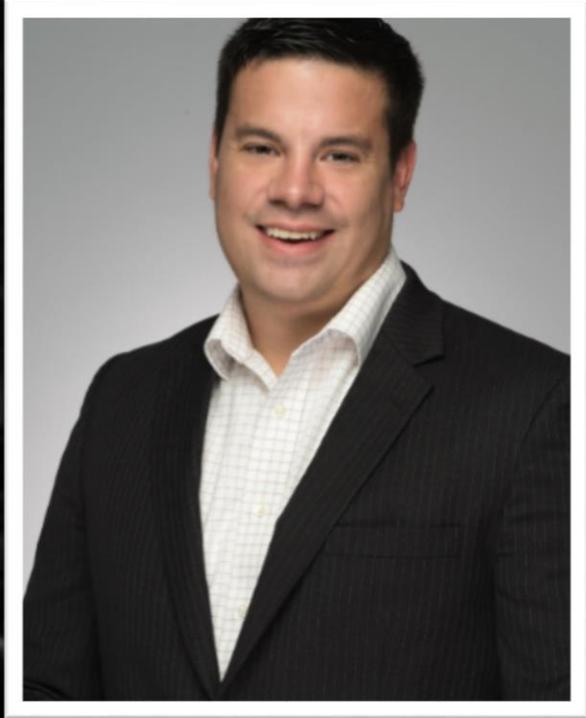
Understanding Outside Influences

- Seasons
- Weather
- Fuel Cost

Understand, Predict, and Manage Trends



Contact Information



SME Solutions Group

Website: www.smesgroup.com

Brad Kimball

Phone: (401)-903-5718

Email: bkimball@smesgroup.com